CARGO MANAGEMENT REPORT For HAWAII & GUAM CARRIER CONTAINER SHARES (FEU) Date: 01/05/2004

01 October 2002 - 05 January 2004

					Lifted	Booked	New		
RI	ROUTE NAME	DI	IRECTION	SCAC	GS	GS	GS	Total	PERCENT
3		US WEST COAST-HAWAII EX	KPORT	HRZD	1938.5	19.0	10.0	1967.5	39 %
				MATS	3017.5	88.0	2.0	3107.5	61 %
								5075.0	
54		US WEST COAST-GUAM EX	KPORT	HRZD	1551.5	16.5	19.0	1587.0	34 %
				MATS	3003.0	79.5	27.0	3109.5	66 %
								4696.5	

Notes:

- 1. Container only. Commercial container bookings only.
- 2. Lifted includes containers with sail date reported in WPS, CSS or via EDI 315 transaction.
- 3. Booked includes containers booked by IBS or eSS which have not yet been reported as lifted. New bookings are excluded.
- New bookings are bookings completed with the previous 7 days
 Minor routes with no route index assigned are excluded.
- 6. SCR Specialized Customer Requirements cargo.

CARGO MANAGEMENT REPORT FOR HAWAII & GUAM CARRIER BREAKBULK SHARES (MsT) Date: 01/05/2004

01 October 2002 - 05 January 2004

RI 03	ROUTE NAME US WEST COAST-HAWAII	SCAC MATS	Lifted GS 15638.0	Booked GS 4530.0	New GS 162.0	Total 20330.0 20330.0	
54	US WEST COAST-GUAM	MATS	4506.0	1743.0	45.0	6294.0 6294.0	

1